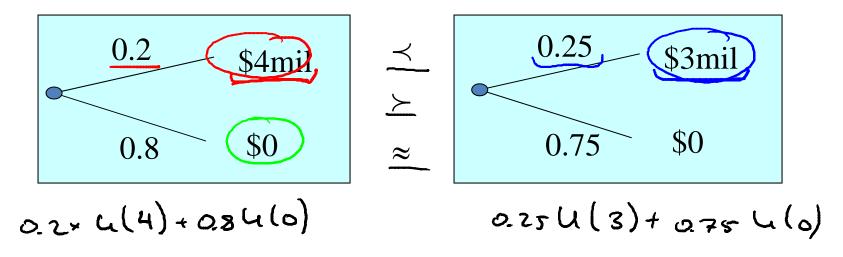


#### Acting

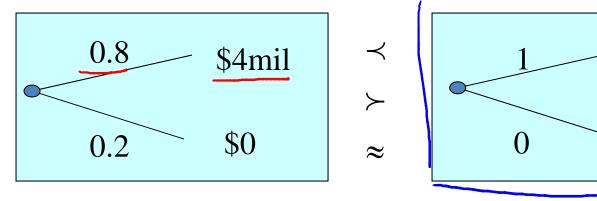
#### **Decision Making**

## Utility Functions

# Utilities and Preferences



#### Utility = Payoff?



1 \$3mil 0 \$0 \$ \$ mill

## St. Petersburg Paradox

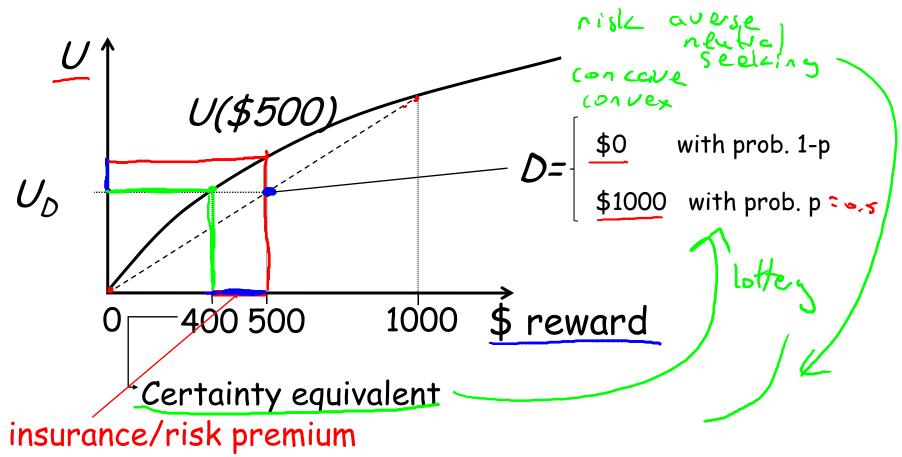


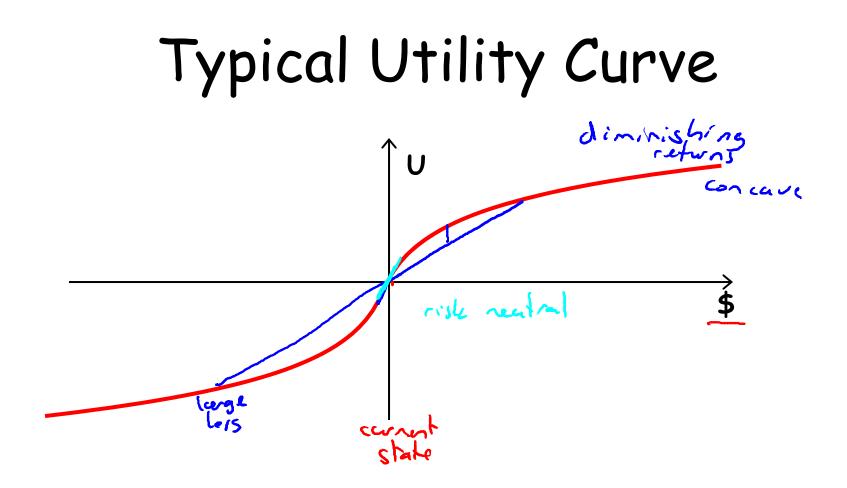
 Fair coin is tossed repeatedly until it comes up heads, say on the n<sup>th</sup> toss

• Payoff = 
$$\$2^n$$

$$\frac{1}{2} \times 2 + \frac{1}{4} \times 4 + \frac{1}{8} \times 8 + \dots = \infty$$

most people valle 2 82

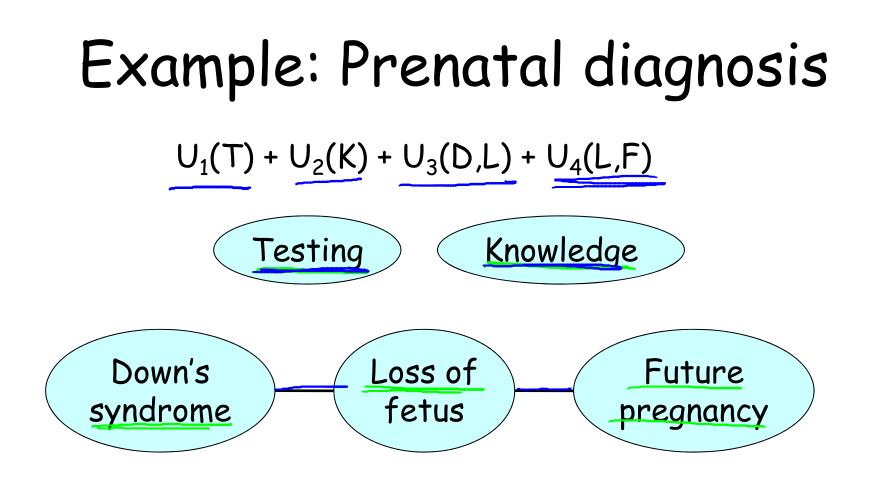




#### Multi-Attribute Utilities

- All attributes affecting preferences must be integrated into one utility function
- Human life

-<u>Micromorts</u> View chance I seath a \$20 1930 -QALY (quality-adjusted life year)



### Summary

- Our utility function determines our preferences about decisions that involve uncertainty
- Utility generally depends on multiple factors
  Money, time, chances of death, ...
- Relationship is usually nonlinear
  - Shape of utility curve determines attitude to risk
- <u>Multi-attribute</u> utilities can help decompose high-dimensional function into tractable pieces